## 2024 Second Half

## **Semister Plans**

| Plan Name   | Company<br>Name | Budget   | Dealer<br>Cost | Support<br>Amount | Plan<br>Timeline | Plan<br>Duration                 | Status      |                          |
|---|-----------------|--|----------------|-------------------|------------------|----------------------------------|-------------|--------------------------|
| 2024<br>Marketing<br>Plan-Term 2<br>(Generalized) | SDAMA<br>MAROC  | Implementation of new Isuzu Service Contracts Genuine & Service parts campaigns Isuzu Service vehicle stripping (Branded vehicles) Customer giveaways IDS Improvements Aftersales Marketing Material Parts display Annual dealers meeting Top 10 fleet customers challenge Top 6 subdealers challenge SDAMA parts team challenge Isuzu wholesalers support SIAM Exhibition Event SDAMA network event October | JYP<br>2092819 | JYP<br>319000     | JYP 0            | 2024-10-<br>01<br>2025-03-<br>31 | 181<br>Days | Plan is not<br>Completed |

| Plan Name   | Company<br>Name | Budget   | Dealer<br>Cost | Support<br>Amount | Plan<br>Timeline | Plan<br>Duration                 | Status      | -                        |
|---|-----------------|--|----------------|-------------------|------------------|----------------------------------|-------------|--------------------------|
| Customer<br>Testimonial<br>Videos                 | ЈМТС            |  | JYP 0          | ЈҮР 0             | JYP 0            | 2024-07-<br>01<br>2024-07-<br>31 | 30<br>Days  | Plan is not<br>Completed |
| 2024<br>Marketing<br>Plan-Term 2<br>(Generalized) | QAT             | Testimonial Campaign Tactical Campaign Branding Campaign Rugby Sponsorship Driver Safety Awareness Campaign Educational Campaign (Trucks drivers) Fleets Campaign (FSP) October 2024 November 2024 December 2024 January 2025 February 2025 March 2025 | JYP<br>7544400 | JYP<br>1450       | JYP 0            | 2024-10-<br>02<br>2025-03-<br>30 | 179<br>Days | Plan is not<br>Completed |
| 2024<br>Marketing<br>Plan-Term 2<br>(Generalized) | Zamzam          | October<br>November<br>December<br>January 2025<br>February 2025<br>March 2025   | JYP<br>6200000 | ЈҮР 0             | JYP 0            | 2024-10-<br>01<br>2025-03-<br>31 | 181<br>Days | Plan is not<br>Completed |
| 2024<br>Marketing<br>Plan-Term 2<br>(Generalized) | IMPEX           | October 2024<br>November 2024<br>December 2024<br>January 2025<br>February 2025<br>March 2025  | JYP<br>4500000 | JYP 0             | ЈҮР 0            | 2024-10-<br>01<br>2025-03-<br>15 | 165<br>Days | Plan is not<br>Completed |

| Plan Name   | Company<br>Name | Budget   | Dealer<br>Cost  | Support<br>Amount | Plan<br>Timeline | Plan<br>Duration                 | Status       | -                        |
|---|-----------------|--|-----------------|-------------------|------------------|----------------------------------|--------------|--------------------------|
| 2024<br>Marketing<br>Plan-Term 2<br>(Generalized) | Yemco           | October 2024<br>November 2024<br>December 2024<br>January 2025<br>February 2025<br>March 2025  | JYP<br>30000    | JYP 0             | ЈҮР 0            | 2024-10-<br>01<br>2025-03-<br>31 | 181<br>Days  | Plan is not<br>Completed |
| 2024<br>Marketing<br>Plan-Term 2<br>(Generalized) | BMSC            | October 2024<br>November 2024<br>December 2024<br>January 2025<br>February 2025<br>March 2025  | JYP<br>12000    | JYP 0             | JYP 0            | 2024-10-<br>01<br>2025-03-<br>31 | 181<br>Days  | Plan is not<br>Completed |
| 2024<br>Marketing<br>Plan-Term 2<br>(Generalized) | MSRYB           | October 2024<br>November 2024<br>December 2024<br>January 2025<br>February 2025<br>March 2025<br>MARKETING<br>EXPENSE<br>PLAN - ISUZU<br>TERM 123 – II | JYP<br>16750095 | JYP 270           | JYP 0            | 2024-10-<br>01<br>2025-03-<br>31 | 181<br>Days  | Plan is not<br>Completed |
| test plan   | 5v              | test   | JYP 12          | ЈҮР 0             | JYP 0            | 2024-11-<br>11<br>2024-02-<br>22 | -263<br>Days | Plan is not<br>Completed |
| service cam                                       | New East        |  | JYP 0           | JYP 0             | ЈҮР 0            | 2024-12-<br>09<br>2024-12-<br>31 | 22<br>Days   | Plan is not<br>Completed |